

FIG. 2

Item Advertising Point (White water Kayak, Item # 9999)

Based on historical data, we estimate that 100 users will access this detailed web page every day. The number of points needed to run an advertisement on this web page is 5 points per web page access. (If you specify that your advertisement is to be included more than 50% of the time this web page is accessed, the points per deed will be 4 points per web page access.)

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FIG. 3

Browse Category Hierarchy
Sporting goods
Water sports

boats
clothing
:
water skiing

302

Advertising
Points Needed

FIG. 4

J-400

-300

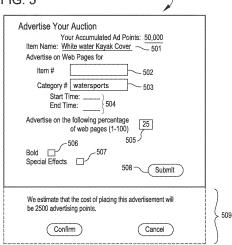
Category Advertising Costs (Water sports)

We estimate that the web page for this browse category will be accessed 500 times per day. The number of points needed to include an advertisement on this web page is 10 points per access.

We estimate that detailed web pages within this category will be accessed 2500 times per day. The number of points needed to include an advertisement on detailed web pages within this category is 3 points per access.

500

FIG. 5



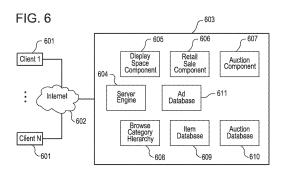


FIG. 6A



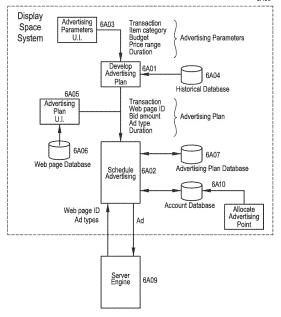
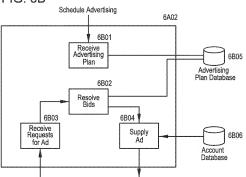


FIG. 6B



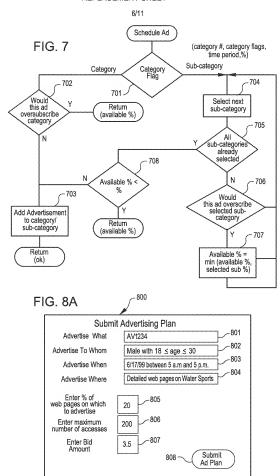


FIG. 8B

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Ad Plan Table

Display Space Filter	Demographic Filter	Time Filter	Bidder ID	Ad ID	Percent	Max	Bid Amount	Ad History

FIG. 9

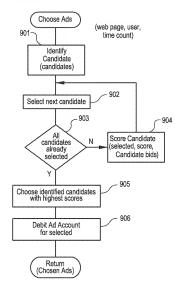


FIG. 10

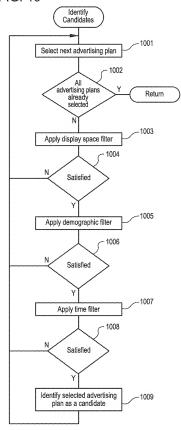


FIG. 11

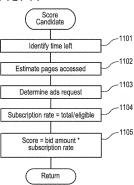
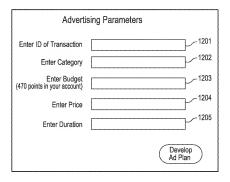


FIG. 12



- FIG. 13

		Corre	lation	Table	1	
	ategor 1	y 2	3	4		J 1301
Category 1						
2						
3						
:						

It		orrelat	ion Ta	able		
	Item					1302
Category	1	2	3	4	 	
Calegory						
1						
2						
3					 	
			ļ		 	
:						
•						
					-	

FIG. 14

